

## **Mr. Harry M. Lourimore**

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Prior to joining Weinstein & Harris LLC., Mr. Lourimore spent the last decade in positions of increasing responsibility in the service of two of the nation's top ten publicly traded homebuilders. Based on the extent and depth of his experience, Mr. Lourimore is recognized as a leader among industry professionals in the Phoenix market.

Most recently, Mr. Lourimore served for two years as President of the Phoenix West Division, one of three Phoenix based subsidiaries of MDC Holdings, Inc./Richmond American Homes, a top three builder in the Phoenix market. Mr. Lourimore was charged with establishing and quickly growing a successful "start-up" homebuilding operation, capitalizing on the dynamic growth within the western portions of the Phoenix metropolitan area. During his over five year tenure with MDC Holdings, Inc./Richmond American Homes, Mr. Lourimore held several additional positions including Executive Vice President (Phoenix East Division), Senior Vice President of Land Acquisition (Phoenix East Division), Vice President of Land Acquisition (Phoenix Region) and Director of Land Acquisition (Phoenix Region).

Mr. Lourimore was an instrumental part of MDC Holdings, Inc./Richmond American Homes' rapid growth in Phoenix. During his tenure he was responsible for the acquisition of over 50 communities comprised of over 6,500 lots (\$150 million) across Richmond's three Phoenix divisions. He was also instrumental in developing a high-caliber land acquisition and entitlement team, highly regarded for their operational excellence by the leadership of the company.

Prior to joining MDC Holdings, Inc./Richmond American Homes, Mr. Lourimore served for five years with KB Home in its Phoenix Division. His experience with KB Home was exclusive to land, culminating with responsibility for the division's land acquisitions as Director of Land Acquisition. He also served as Land Acquisition Manager, Forward Planner, and Land Acquisition Analyst. During his tenure at KB Home he served as part of a land team that made significant contributions to the rapid growth of KB's operations in Phoenix. His most enduring legacy to KB is the pioneering role he played in the development of systems for real estate and market analysis; created in Phoenix and later utilized throughout the entire corporation.

Prior to entering the homebuilding industry Mr. Lourimore worked for two years with the City of Phoenix/Arizona State University Joint Urban Design Studio supporting that organization's community planning efforts.

Mr. Lourimore holds a Bachelor of Arts in History from Arizona State University. He has completed significant graduate level work in Urban Planning/Urban Design and is a candidate for the Master of Urban and Regional Planning degree from Arizona State University.

Originally from Pittsburgh, Pennsylvania, Mr. Lourimore has lived in the Valley since 1971. Mr. Lourimore's interests are varied and include classical history, fine arts, physical sciences and world travel. Mr. Lourimore is very happily married to Jill Lewis who is also a member of the firm.

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